



12 April 2010

*Allen W Mitchener, President CEO
Tideland Signal Corporation
P.O. Box 924507
Houston, Texas USA 77292*

Re: IALA Certification Program

Dear Allen,

I respectfully suggest that the Industrial Members withdraw their request for IALA to institute a product certification program. At the 2000 Industrial Members General Assembly, the product certification program was introduced and the industrial members were asked to register their support for the program. Only four industrial members out of the approximately thirty voting members gave the program strong support. We are now ten years later and not one product has yet to receive certification. Had the program had a great benefit to the Industrial Members or the Member Countries, this slow progress would have been intolerable. I submit that it is time to scrap the program as an idea that sounded good at the time but was not reasonable to implement.

Best Regards,

A handwritten signature in blue ink, appearing to read "S. Trenchard".

Steve Trenchard, President

Automatic Power, Inc.